

PHACE Syndrome Community, Inc.

PROFIT AND LOSS

January - December 2018

| | TOTAL |
|--|--------------------|
| Income | |
| Conference Income | |
| Attendance Fee | 6,400.00 |
| Business Sponsorships | 6,000.00 |
| Family Sponsorships | 1,565.00 |
| Total Conference Income | 13,965.00 |
| Donations | |
| Board Donations | 4,190.00 |
| Corporate Contributions | 6,035.00 |
| Family Donations | 2,176.00 |
| General Donations | 37,437.60 |
| Partner Programs | 444.62 |
| Total Donations | 50,283.22 |
| Interest & Dividend Income | 275.38 |
| Product Sales | |
| Race for PHACE | 3,185.86 |
| T-Shirts | 492.00 |
| Total Product Sales | 3,677.86 |
| Total Income | \$68,201.46 |
| GROSS PROFIT | \$68,201.46 |
| Expenses | |
| Business Expenses | |
| Advertising & Marketing | 240.51 |
| PHACE Book | 581.76 |
| Total Advertising & Marketing | 822.27 |
| Business Registration Fees | 30.00 |
| Total Business Expenses | 852.27 |
| Contract Services | |
| Executive Director | 14,505.45 |
| Total Contract Services | 14,505.45 |
| Operations | |
| Bank Fees | 29.97 |
| Partner Organizations | 75.00 |
| PayPal/Credit Card Fees | 608.90 |
| Pay Pal/Credit Card Fees | 6.90 |
| Total PayPal/Credit Card Fees | 615.80 |
| Postage, Mailing Service | 365.68 |
| Technology / Web | 479.83 |
| Telephone, Telecommunications | 400.00 |
| Total Operations | 1,966.28 |
| Travel and Meetings | |
| Community Conference | 34,470.58 |

| | TOTAL |
|----------------------------------|--------------------|
| Steering Committee | 3,983.36 |
| Travel to Other Conferences | 500.00 |
| Total Travel and Meetings | 38,953.94 |
| Total Expenses | \$56,277.94 |
| NET OPERATING INCOME | \$11,923.52 |
| NET INCOME | \$11,923.52 |